

The IPC

The Investment Policy Committee (IPC)—formed by executives at Vorpahl Wing Securities, Inc.—meets once a month to discuss the economy and investments that may be used to construct portfolios fitting for our clients. Its members also sifts through the glut of information available to investors on the internet, on television, and in financial publications. We then filter out the "noise" and use only what, we believe, is relevant information that may be used to formulate strategic and tactical approaches to asset allocation.

UPCOMING EVENTS

Wine tasting at Total Wine & More!

Annual Vorpahl Charity Golf Tournament & Clinics!

Stay tuned for more details.

Visit our Website at www.vorpahlwing.com

Mortgage Rates



More Trump Bumps or Smoother Roads Ahead?

The markets have called it the "Trump Bump!" Since election day through Friday, January 27th the DOW has risen 8.80%. The markets were excited about the possibility that then president elect Donald Trump would keep his promises on tax cuts, less government regulation, and "America First", giving U.S. consumers more spending money, less expensive, excessive regulations that bog businesses down, and more jobs for Americans, respectively.

The markets do not like uncertainty, and President Trump, at least temporarily, has removed this uncertainty. Even if his promises take hold, policies take time to implement, so because of this, we see 2017 continuing to chug along with GDP coming in for the year around 1.9%. In 2018, we see GDP increasing to 2.5% to 3.0%.

We also see inflation on the rise. Tax cuts will fan it a bit, but we believe inflation will be due mostly to a tighter labor market, which puts upward pressure on wages. This wage pressure puts more spending money in the hands of consumers, increasing the demand for goods and services. And since we expect inflation to move up, we also expect the Feds to raise interest rates twice in 2017 by at least a quarter of a point.

So where do we go from here? Although we believe that certain sectors will perform better than others, we don't think 2017 will be sector driven. Performance, we believe, will be driven by good, quality companies with an increase in demand for the products or services they offer.

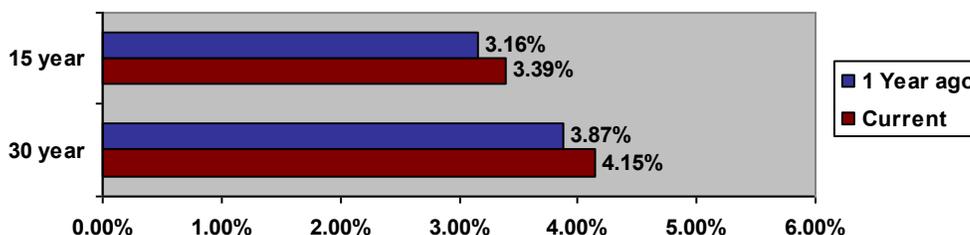
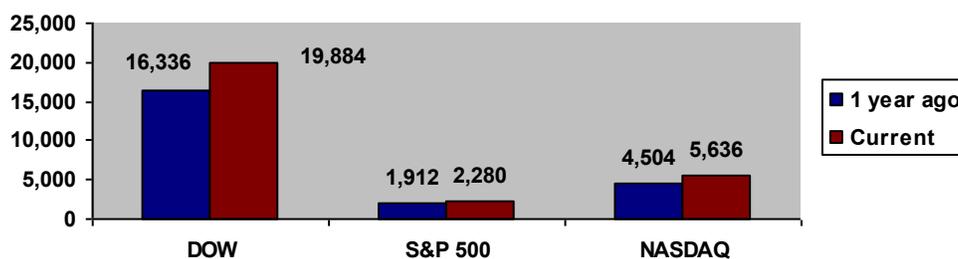
From an income standpoint, since we believe inflation will be on the rise, we like floating rate bonds—bonds that adjust the coupon as interest rates change.

We are moderately bullish on energy. We don't see oil prices dropping to the mid-2015 levels, but we do see demand pushing up oil to around \$55 to \$60 per barrel.

So, from an investment perspective, we hope the "Trump Bump" is not temporary and that President Trump's business experience will smooth out the road and keep the volatility in 2017 at a minimum.

THE MARKETS AT A GLANCE

Data as of 02/02/2017 from Morningstar



THE VORPAHL WING SECURITIES, INC. IPC MEMBERS



President and Chief Executive Officer, Tim started Vorpahl Wing Securities with a Vision: To be the *Premiere Independent Broker Dealer in the Northwest*. He started his career in 1985 after achieving his BA degree in Business with an emphasis in economics. His first position was as financial planner for Investor's Diversified Services (IDS) a nationally recognized Financial Planning firm, owned and operated by American Express. From there he moved on to Murphey Favre—a regional Broker Dealer firm Owned by Washington Mutual Bank.

After almost 10 years with Murphey Favre, Tim started his own investment company, Spokane Investment Services, in 1996. Three years later, he started Vorpahl Wing Securities. Also in 1999, Vorpahl Wing Securities joined the National Association of Securities Dealers (NASD), now FINRA, along with other regulatory agencies.

(509) 747-1749

vorpahl@vorpahlwing.com



Eli Petropoulos
(509) 747-1749
eli@vorpahlwing.com



Dennis Roginski
(509) 590-7156
denniscr@vorpahlwing.com



Jon Strine
(509) 995-7115
jon@vorpahlwing.com



Lee Nordstrom
(509) 981-5407
lee@vorpahlwing.com



Craig Landron
(509) 990-1408
craig@vorpahlwing.com

The content of this material is for information purposes only and is not intended to be nor should it be relied upon as a complete record or analysis; neither is it an offer or a solicitation of an offer to sell or buy any security mentioned herein. The information and expressions of opinion contained herein are subject to change without notice. Any returns of investment securities mentioned herein were based on past performance and is no guarantee of future results. An investor should consider their personal objectives, risk, time frame, along with all fees, taxes, and expenses associated with investing. This and other important information is contained in each fund's prospectus, which can be obtained from your financial advisor and should be read carefully before investing.